

Markets for digital security vulnerabilities & case for a nation-wide bug bounty program



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Context

Since 2020, the OECD has prioritized digital security vulnerabilities, identifying them as key risks. Inadequate legal frameworks create uncertainty and risks for “white hat” researchers, despite their contributions to cybersecurity [1,2]. This led to a Council Recommendation to improve policies, support vulnerability research, and establish legal protections for researchers [3].

Questions for discussion by experts and delegates:

- What are the key characteristics of markets for vulnerabilities? Is there a market failure and if so, why?
- What are the incentives for researchers to sell vulnerabilities on the grey or black rather than white markets?
- How do the grey and black markets influence the white market?
- Given that vulnerabilities are inevitable, and that grey and black markets exist, how can vulnerability owners maximize profits?
- What policy measures could encourage transactions on the white market and/or discourage transactions on the black and grey markets?

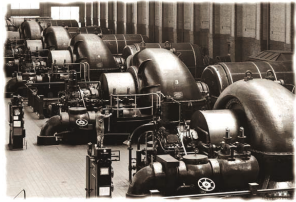
- [1] Encouraging vulnerability treatment
<https://techzoom.net/articles/oecd-encouraging-vulnerability-treatment>
- [2] Understanding the digital security of products
<https://techzoom.net/articles/oecd-digital-security-of-products>
- [3] Recommendation of the Council on the Treatment of Digital Security Vulnerabilities
<https://legalinstruments.oecd.org/en/instruments/OECD-LEGAL-0482>

Introducing security

A bit of history of technology

Cyber is not the first disruptive technology

electricity
generation



commercial
airlines



Internet



1890

1910

1920

1942

1995



automobile
mass-affordable

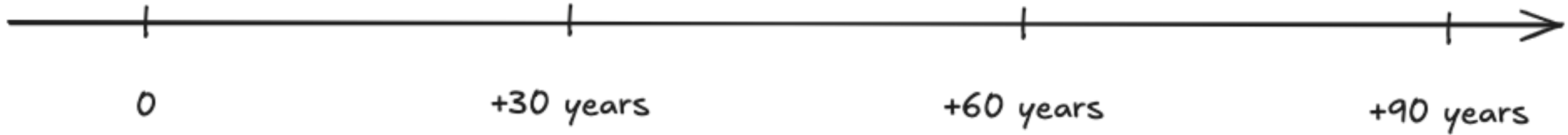


antibiotics
mass production



”When was the National Highway Traffic
Safety Administration (NHTSA) established”

?



It takes time ..

The National Highway Traffic Safety Administration (NHTSA) was **founded in 1970**. Established under the Highway Safety Act of 1970, part of the U.S. Department of Transportation.

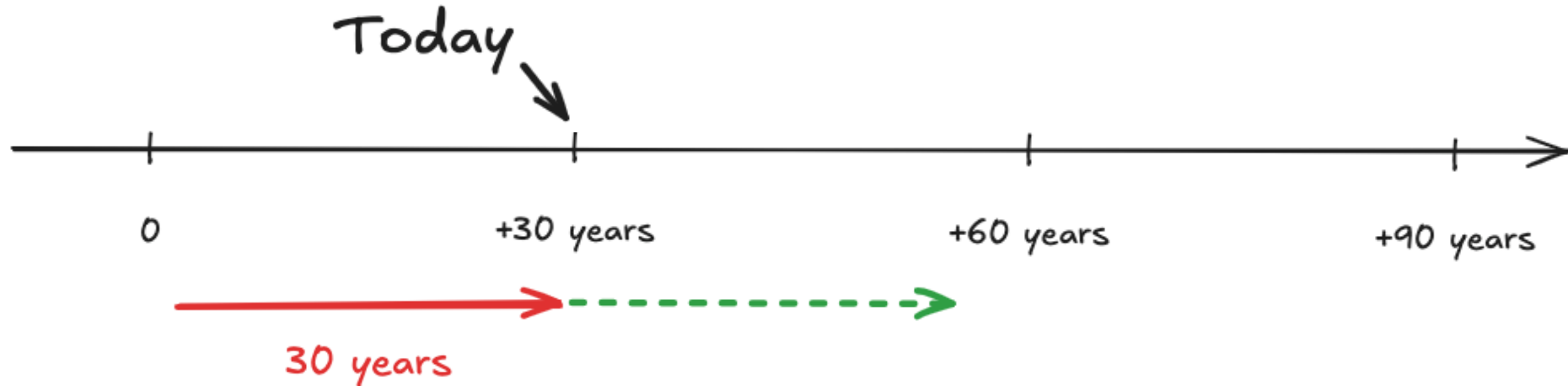
Mission: improve road safety, set and enforce vehicle performance standards, conduct vehicle safety research, and promote public awareness about road safety.



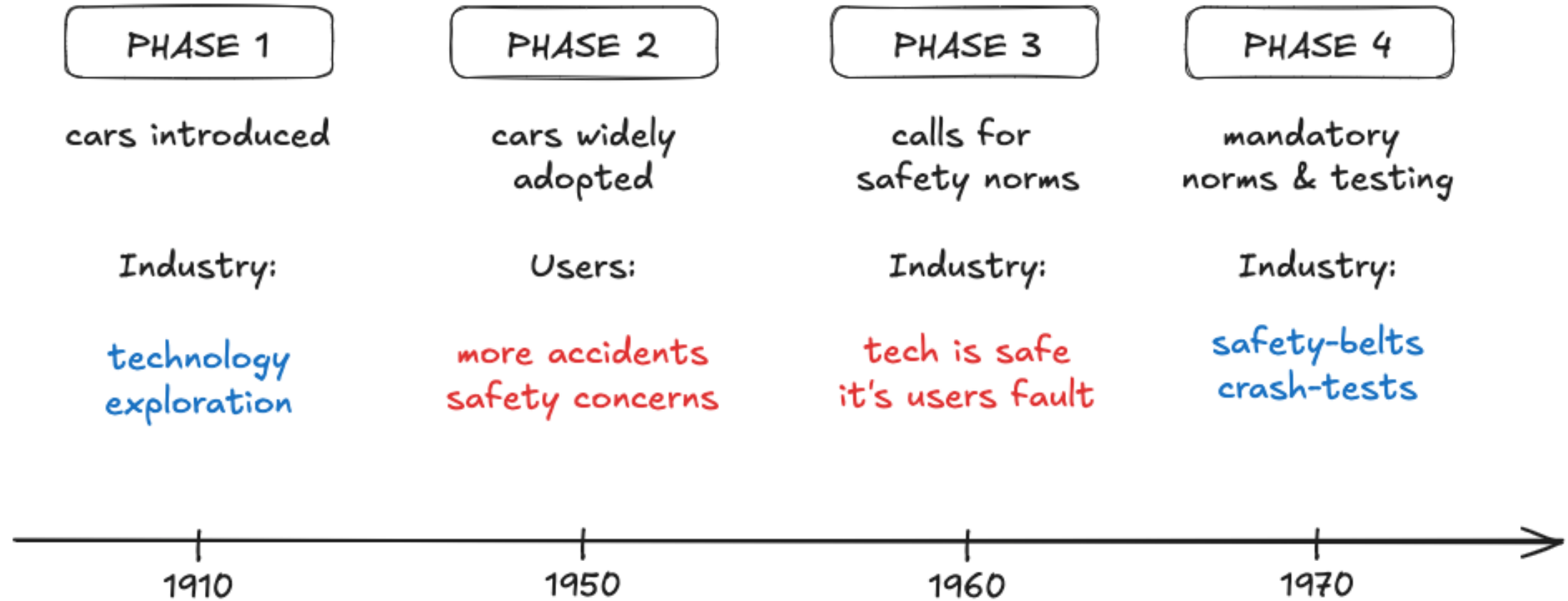
Cyber is still a young industry

Society eventually introduced enforceable safety norms for all critical technologies like aviation or automotive ..

Cyber



A repeating pattern ..



New technology – new types of solutions

Automotive

- Passive security through crunch zones

Aviation

- Safety culture, speak up
- Human performance and limitations

Cyber

- Compensating vulnerability discoverers for ethical reporting

We need to familiarize decision makers with novel approaches

Vulnerability Markets

The illusion of secure software

Vulnerabilities in software have increased, in spite of massive security investment

- There is no real penalty for the producer for releasing insecure software
- Software producers prioritize features and time-to-market over security
- Users pay the price
- Software is everywhere, including critical functions



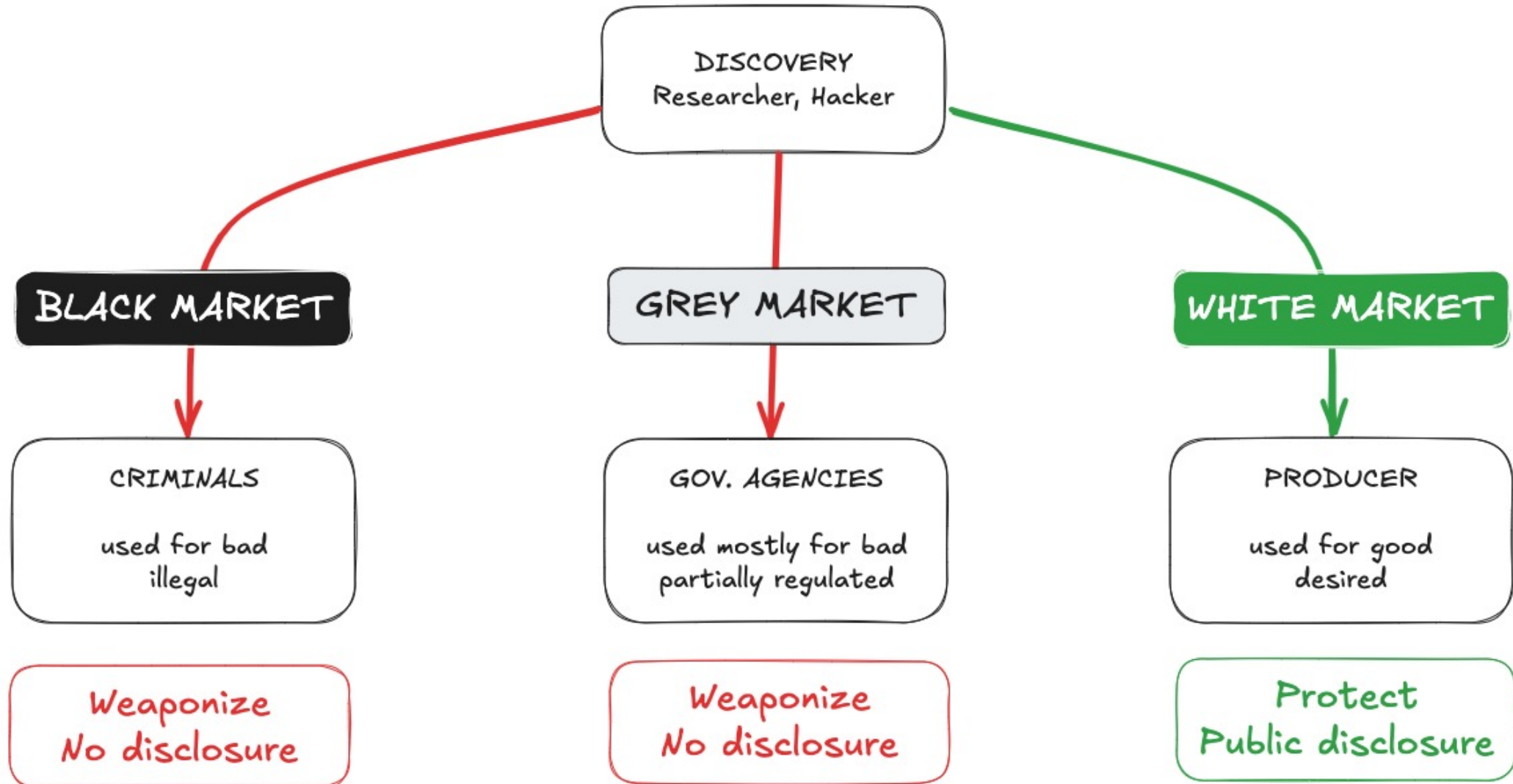
Situation

What we cannot prevent

- Ongoing discovery of new vulnerabilities
- **Criminals** or **gov. agencies** finding, buying, and stockpiling vulnerabilities
- Software **producers** disclaiming liability for poor quality

[1] US cybersecurity chief: Software makers shouldn't lawyer their way out of security responsibilities
https://www.theregister.com/2023/02/28/cisa_easterly_secure_software

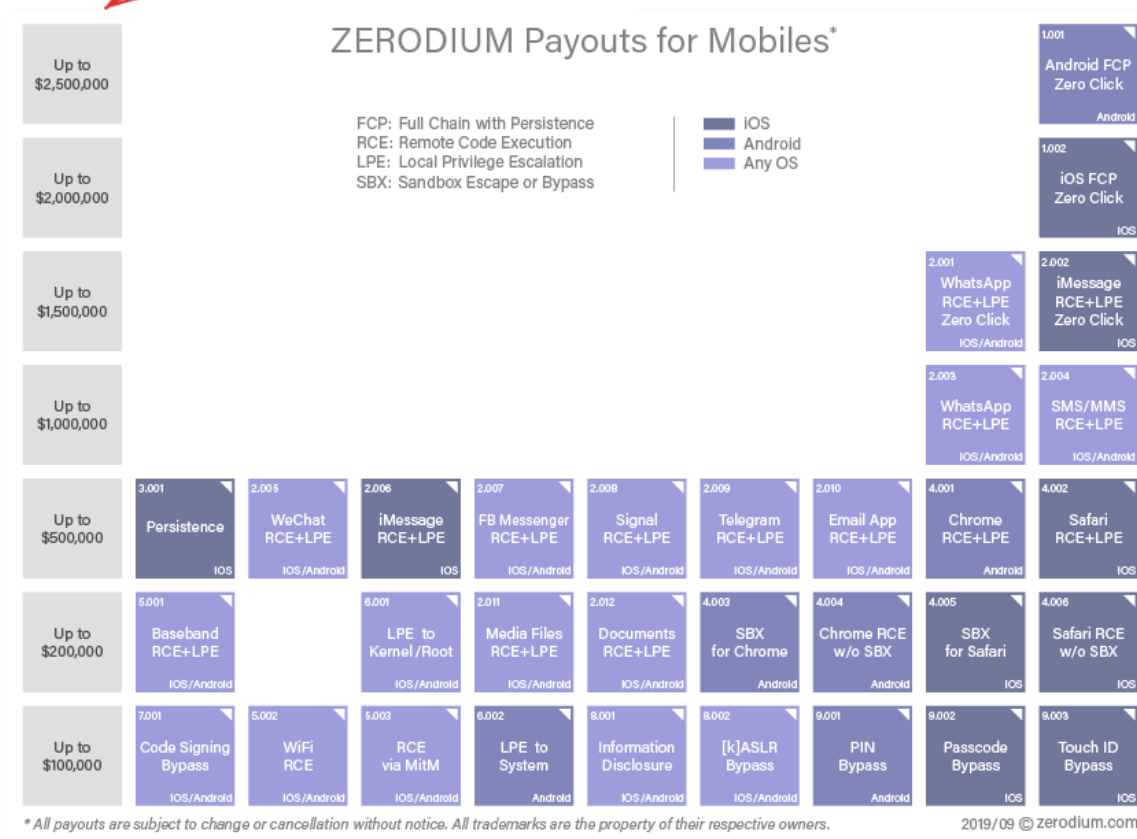
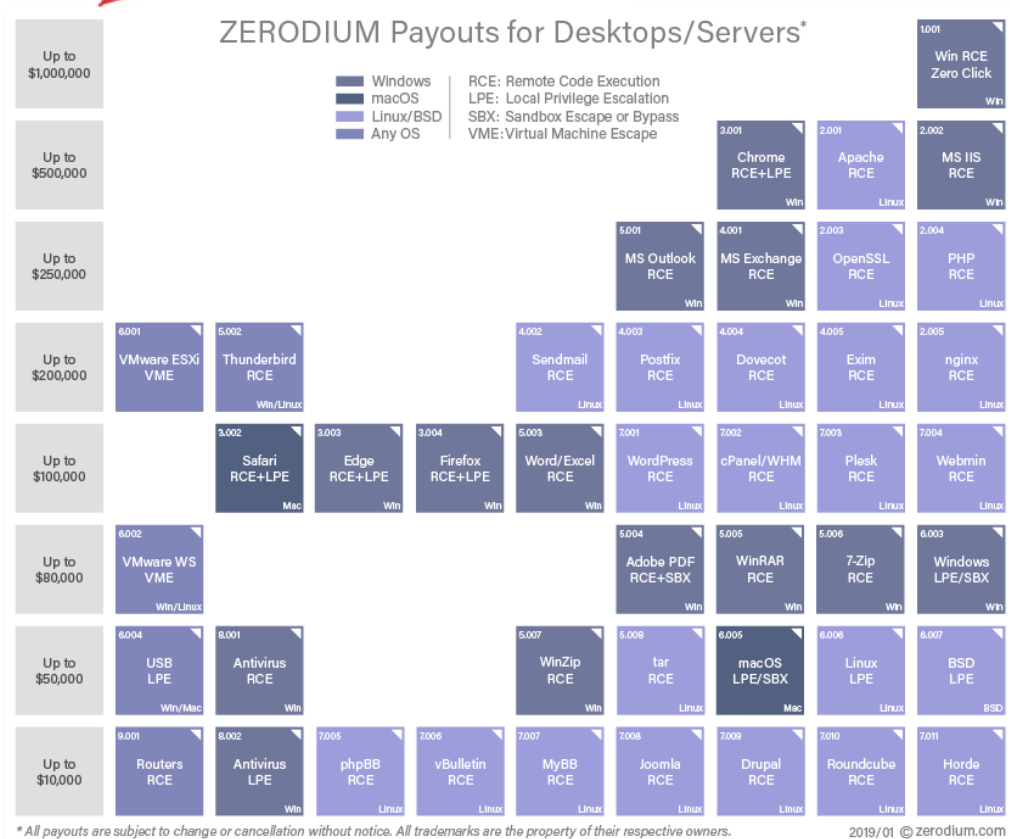
Vulnerability markets



Grey market offerings

Desktop / Server
up to \$1.0 million

Mobile
up to \$2.5 million



Objectives

What we want

- Have a fix before vulnerability is publicly known (> Discoverer, Producer)
- Increase software quality, less vulnerabilities (> Producer)
- Users deploy security updates and secure configurations (> User)

↑
Code vulnerability
(generic)

↑
System vulnerability
(user specific)

Instruments

What we need

- Incentives for secure products (> **Producer**)
- Incentives to report vulnerabilities to producer (> **Discoverer**)
- Incentives to implement best practice and known security (> **User**)
- Depleting vulnerability stockpiles of criminals & gov. agencies (> **Discoverer**)

Tools

- Information
- Regulation

Market Failure ?!

\$\$\$

\$ or



← incentive

incentive →

Weaponize
No disclosure

Fix
disclosure

ATTACKER
Criminal, Gov. Agency

PRODUCER
Vendor, Open Source

Conceal
& Attack

Disclose
& Patch

USER
Industry, Individuals



Bug bounties - Getting to yes

Microsoft 2010

Paying for vulnerabilities?
Forget about it!

Microsoft: No plans to pay for security vulnerabilities

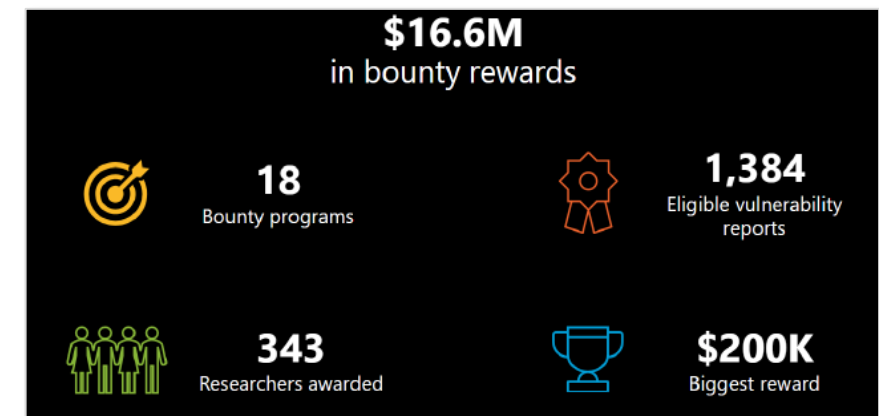
A Microsoft security official dismissed any suggestion that the company would start buying rights to security flaws, arguing that its current system of crediting hackers in security bulletins is working very well.



By Ryan Naraine for Zero Day | July 23, 2010 -- 08:47 GMT (09:47 BST) | Topic: Security

Microsoft 2024

Hey, we paid **\$16.6 million**
in bug bounties!



Market failure?

Microsoft 2024

We paid **\$16.6 million**
in bug bounties!

per year

0.0064%
of revenue

also Microsoft 2024

Revenue **\$64.7 billion**
(+15%)

per quarter

Press Release & Webcast

Earnings Release FY24 Q4

Microsoft Cloud Strength Drives Fourth Quarter Results

REDMOND, Wash. — July 30, 2024 — Microsoft Corp. today announced the following results for the quarter ended June 30, 2024, as compared to the corresponding period of last fiscal year:

- Revenue was \$64.7 billion and increased 15% (up 16% in constant currency)
- Operating income was \$27.9 billion and increased 15% (up 16% in constant currency)
- Net income was \$22.0 billion and increased 10% (up 11% in constant currency)
- Diluted earnings per share was \$2.95 and increased 10% (up 11% in constant currency)

(Inter)national bug bounty program (BB)

Program scope

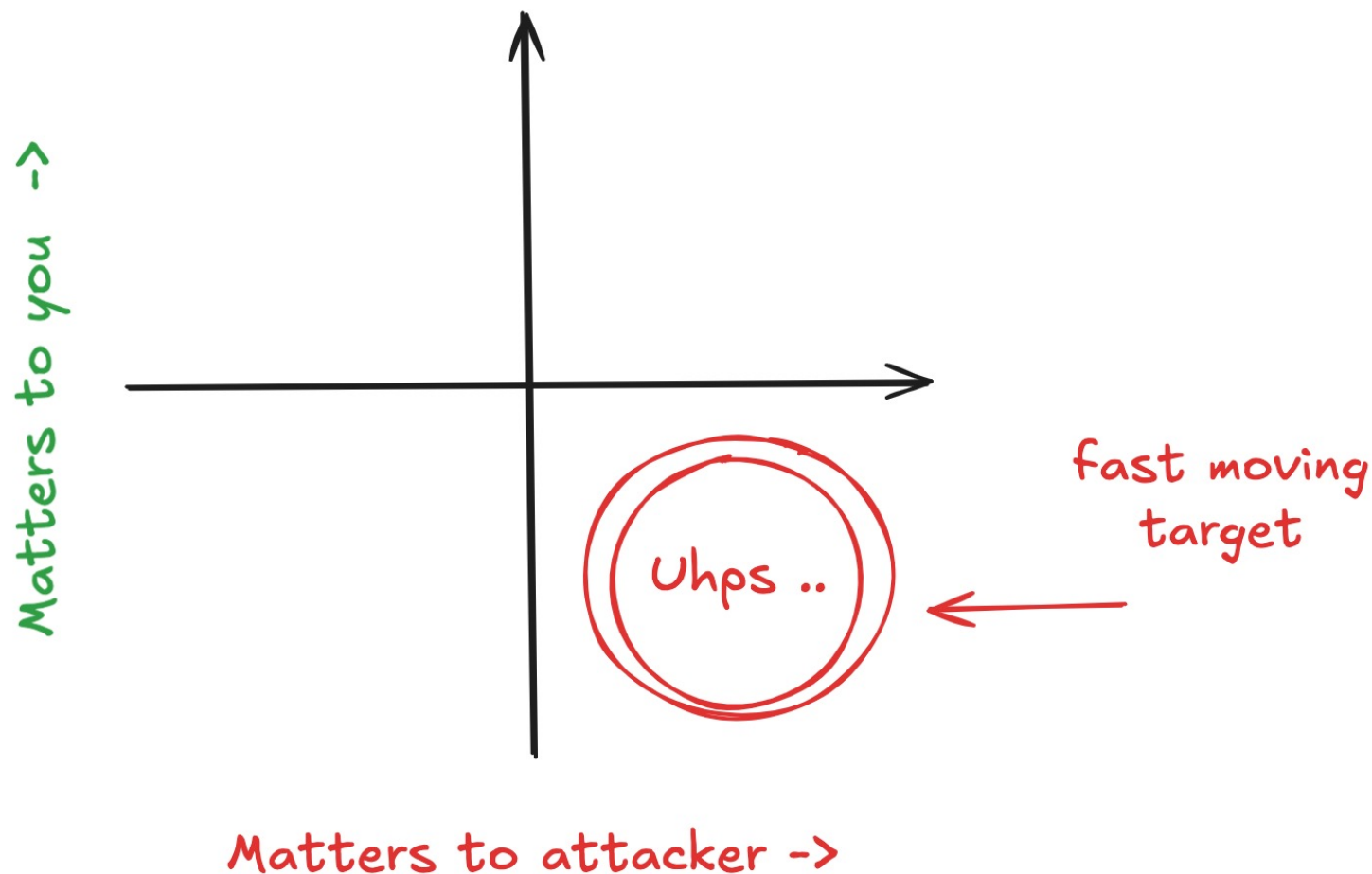
- Critical industries of a nation or economic region (e.g. EU)
- Organizations in critical industries (energy, transport, ..) > User of software
- Products used in critical industries > Producer of software

Benefits of a nation wide program

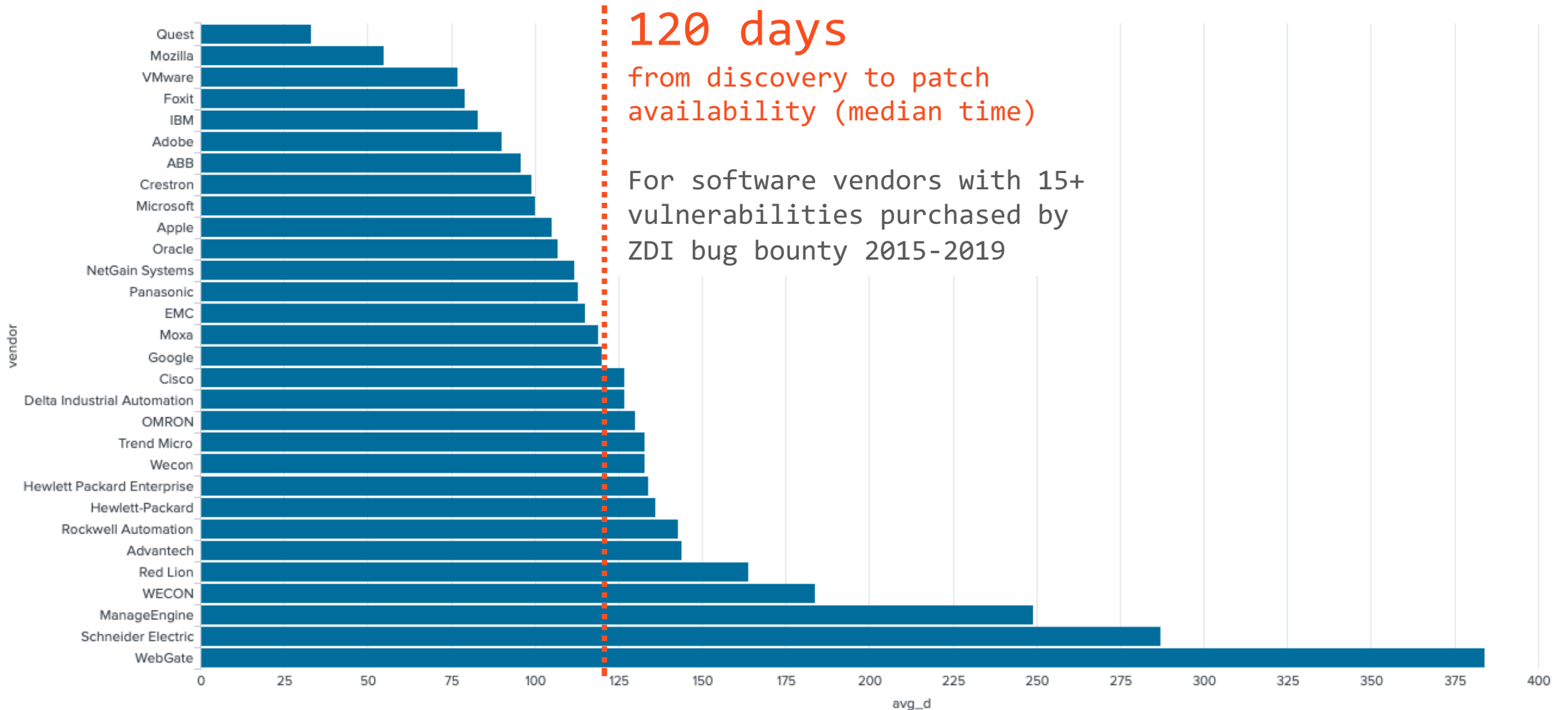
- Scales better and ensures complete coverage of critical industries
- Requires less coordination effort than incentivizing individual organizations
- Economic and effective (no waste of re-testing same products used industry wide)
- Nation-wide telemetry on the exposure of critical industries
- Transparency on the security of producers

It is not your perspective that matters what gets attacked ..

what matters is
the attacker's
perspective



Example: Time to fix from bug bounty data



[1] The Known Unknowns in Cyber Security
<https://techzoom.net/papers/the-known-unknowns-in-cyber-security/>

[2] Zero Day Initiative (ZDI)
<https://www.zerodayinitiative.com>

Conclusion

Vulnerability markets

Incentives for discoverer, software producer, and users

- Set incentives towards better security

Nation-wide bug bounty program (BB)

- Bug bounties are an established, economic, and scalable security control
- Provide nation-wide coverage and transparency on the security of critical industries
- The economics of nation scale bug bounties is already validated [1]

Representative data is essential for effective security management and setting incentives

[1] Bug Bounty Program of Last Resort
<https://techzoom.net/papers/bug-bounty-reloaded>

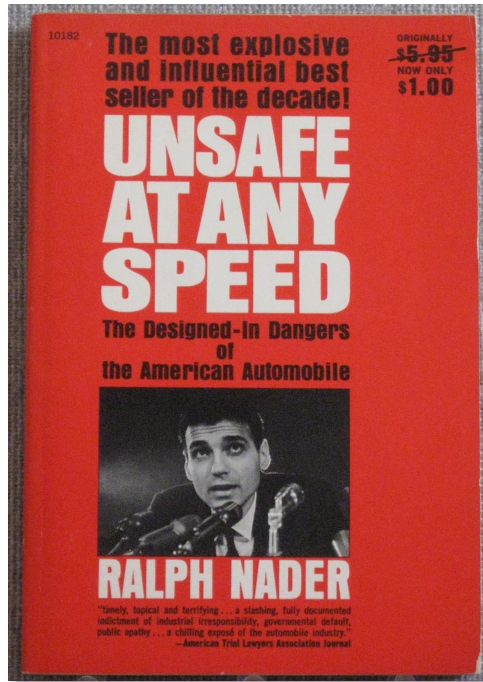
Q & A

References

References

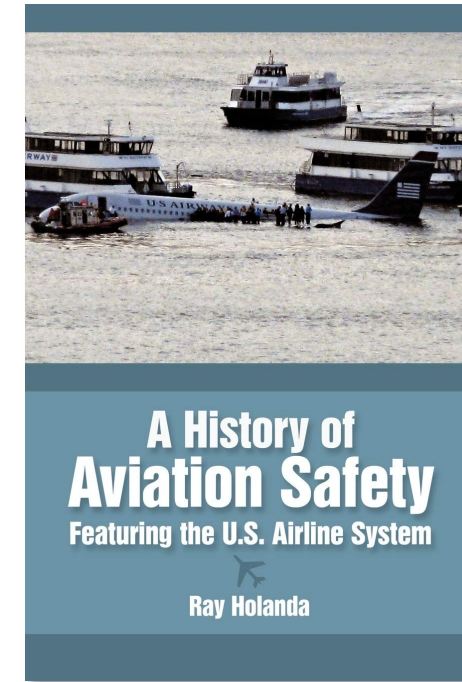
- Microsoft: No money for bugs (Jul 2010)
<https://www.computerworld.com/article/1510124/microsoft-no-money-for-bugs-2.html>
- Celebrating 10 Years of Microsoft's Bug Bounties - The Beginning (Nov 2013)
<https://www.lutasecurity.com/post/celebrating-10-years-of-microsoft-s-bug-bounties-the-beginning>
- US cybersecurity chief: Software makers shouldn't lawyer their way out of security responsibilities (Feb 2023)
https://www.theregister.com/2023/02/28/cisa_easterly_secure_software/
- Digital security of products (Feb 2021)
<https://techzoom.net/tags/oecd-digital-security/>

Examples: Aviation & Automotive



"Unsafe at Any Speed" played a crucial role in the establishment of the National Highway Traffic Safety Administration (NHTSA) and the development of stronger vehicle safety standards.

<https://www.amazon.com/Unsafe-Any-Speed-Ralph-Nader/dp/1561290505>



A common theme appears throughout this history: a technological solution is typically available for over a decade to solve a safety problem before it is implemented into the safety system.

<https://www.amazon.com/History-Aviation-Safety-Featuring-Airline/dp/144900797X>

Key Terms 1

Bug Bounty Program

Bug bounty program (BB) are crowdsourcing initiatives that reward individuals for discovering and reporting vulnerabilities to vulnerability owners.

Vulnerability

A vulnerability is a flaw or weakness in software. It's similar to having a defect in a door lock mechanism, which can potentially be abused or exploited.

Exploit

An exploit is the actual method or tool used to leverage a vulnerability. It's akin to using a specific tool or technique to exploit the defect in the door lock.

Key Terms 2

White-market

Connect vulnerability owners and researchers, with or without a reward mechanism. E.g. bug bounties, coordinated disclosure

Grey-market

Vulnerability brokers connect sellers with buyers whose objective is not to fix the vulnerability. Customers are: government intelligence agencies, companies developing and selling exploits used by law enforcement or intelligence

Black-market

Buyers and sellers trade vulnerabilities for offensive use, generally on underground platforms in the dark web, through online chat rooms, or specialized marketplaces

Published vulnerabilities 2000-2023

